

1. DESCRIPTION: Cambridge F/F and Ultra Lights

2 for 1 Promotion - Military

08HR 08KR 03JR

2. SPECIAL CASE CODE: F/F 85's F/F 100's U.L. 100's

3. PACKING Each case all 85's Reg. or 100's F/F or U.L.

FACTORS: One comp. 20's pack

10 packs/carton /200 cigs.

(See #9 Comments)

30 cartons/6M case

4. AREAS INCLUDED - National - Military

AREAS EXCLUDED -

5. INDIVIDUAL UNIT REQUIREMENTS:

QUANTITY/INDIVIDUAL DISTRIBUTION:

      -       PER X (NO. S/R)        =        

      -       PER X (NO. D.M.)        =        

AMMS - 3,300 PER X (NUMBER)       30 = 99,000 packs

      -       PER X (NUMBER)        =        

      -       PER X (NUMBER)        =        

NUMBER UNITS REQUIRED FOR SHIPMENT       = 99,000 packs

ADDITIONAL BACKUP       =        

TOTAL UNITS REQUIRED       = 99,000 packs

6. PRODUCTION REQUIREMENTS:

                  08HR            08KR            03JR

a. INDV. UNITS: 27,000           36,000           36,000

b. CASES: 90           120           120

c. CIGARETTES: 540,000           720,000           720,000

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CAMBRIDGE 2 FOR 1'S MILITARY Pg. 2 / B /

7. BILLING REQUIREMENTS:

CHARGE TO: SALES \_\_\_\_\_ SAMPLES X

TOTAL UNITS: \_\_\_\_\_ 1,980,000

8. SHIPPING SCHEDULE:

UNITS REQUIRED TO BE RECEIVED IN FIELD BY - 1/30/91

ALL AT ONCE X PHASED DELIVERY \_\_\_\_\_

PRODUCT MUST ARRIVE AT P.O.S. ADDRESSES BY THE DATE  
ASSIGNED HERE.

SHIP EACH AMMS 11 CASES IN THE FOLLOWING PRODUCT MIX:

08HR 3 CASES 03JR 4 CASES

08KR 4 CASES

9. COMMENTS - SPECIAL INSTRUCTIONS:

CIGARETTES AND POLY-BANDS WILL BE SHIPPED SEPARATELY CODE

BOTH END FLAPS OF THESE WHITE PROMOTIONAL CARTONS:

F/F 85'S Ø8HR U.L. 100'S Ø3JR

CAMB. 2/1 MIL. CAMB. 2/1 MIL.

F/F 100'S Ø8KR

CAMB. 2/1 MIL.

REQUESTED BY Brand DATE 10/09/90

APPROVED BY D. L. Smith DATE 10/29/90

REVISION #1 DATE \_\_\_\_\_

REVISION #2 DATE \_\_\_\_\_

ACCEPTED BY \_\_\_\_\_ DATE \_\_\_\_\_

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